

DETAILED MAPPING OF THE WORKFLOW

The workflow of the industry is quite comprehensive and it requires keeping a track of all the details available in order to run business in an effective and efficient manner. BuyerEase provides a user-friendly engine to enable, buying houses, buyers, and exporters to manage and track their samples, orders, and communication with all stakeholders like buyers, vendors, supplier in the same or different time zone.

	Work Flow	Department Responsible	How BuyerEase caters to the requirements
a)	Identify the vendor for the customer, helping customer in product sourcing.	Merchandising	<ul style="list-style-type: none"> ~ Manages a comprehensive customer profile, keeping its terms, compliance requirements and processes. ~ Manages a comprehensive vendor profile having its capacities, business and terms.
b)	Coordinating with the vendor for product development - conversion of concept / artwork to samples	Merchandising	<ul style="list-style-type: none"> ~ Records a sample request (or sample development request) covering product specifications, labeling and package instructions, testing protocols, development life cycle, milestones and price slabs.
c)	Assisting customers in getting the various samples, quotations etc. from the vendor.		
d)	Managing / organizing all communications in a structured fashion for the style, product, purchase order etc. to be readily available.	Merchandising	<ul style="list-style-type: none"> ~ Organizes comments and change requests for each sample and / or its activity so that no information is lost.
e)	Tracking sample development life cycle, managing and recording the development history, critical call-outs, price negotiation, product specs and logs	Merchandising and/or Quality	<ul style="list-style-type: none"> ~ Provides alerts and exceptions to the team (if configured, to the buyer and vendors) as per the milestones due (or going to be due)

	Work Flow (continued)	Department Responsible	How BuyerEase caters to the requirements
f)	Ensuring buyer compliances at the vendor level - auditing compliance for vendors' facilities, factories, policies and processes.	Quality	~ Provides systematic and structured compliance requirements (like social compliance, CTPAT etc.) enabling a checklist as well as for compliance audit generating the compliance report and passed / fail grades as per the customers' requirement.
g)	Helping the customers in negotiation and finalizing the delivery targets and terms of sale.	Merchandising	~ Generates and records full time calendar for the activities / milestones required from receiving the order to the shipment.
h)	Tracking the various customer orders from order to delivery via production monitoring.	Merchandising and/or Quality	~ Provides alerts and exceptions to the team (if configured, to the buyer and vendors) as per the milestones due (or going to be due)
i)	Keeping the customer posted about the development, production and shipment activities.	Merchandising	~ Manages a comprehensive customer profile, keeping its terms, compliance requirements and processes. ~ Manages a comprehensive vendor profile having its capacities, business and terms.
j)	Organizing the approvals, labels, price tags, delivery extensions etc. as and when required for the customer.		

	Work Flow (continued)	Department Responsible	How BuyerEase caters to the requirements
k)	Inspecting the quality using methods like AQL for initial, mid and final level inspections	Quality	<ul style="list-style-type: none"> ~ Provides a comprehensive quality inspection based on AQL for each of the defecting piece for critical, major and minor defect. ~ Generates quality report with rejection or inspecting the shipment to release. ~ Managing the history of earlier inspections for the POs
l)	Act as a consolidator, coordinating in dispatches, assisting traffic and logistics and organizing vessel booking etc.	Merchandising or Logistics	<ul style="list-style-type: none"> ~ Provides a comprehensive invoicing interface for recording vendors' invoice or generating an invoice on behalf of the vendor. ~ Facilitates vessel planning as well as vessel loading, managing AWB / BL and container details. ~ A single sail out of the vessel/flight marks of the invoice loaded as sailed out, initiating post shipment activities.
m)	Assisting the vendor in getting the payments from the customer	Merchandising or Logistics	<ul style="list-style-type: none"> ~ Records payment collection activities with due dates and receipt of payments.
n)	Helping in claim settlements, if any, at any stage between the customer and the vendor.	Merchandising or Logistics	<ul style="list-style-type: none"> ~ Records and manages various claims for sampling, purchase order or shipment - helping customer and vendor to arrive at some settlement for the claims initiated by the buyer.
o)	Raising and realizing Commission Invoicing	Accounts	<ul style="list-style-type: none"> ~ Not covered. As a common practice, Buying houses are using some Accounting software and are comfortable tracking / raising the invoices via that to meet the varied and unstructured requirements.