

## DETAILED MAPPING OF THE WORKFLOW

The workflow of the industry is quite comprehensive and it requires keeping a track of all the details available in order to run business in an effective and efficient manner. BuyerEase provides a user-friendly engine to enable, buying houses, buyers, and exporters to manage and track their samples, orders, and communication with all stakeholders like buyers, vendors, supplier in the same or different time zone.

### Work Flow

Identify the vendor for the customer, helping customer in product sourcing.

Coordinating with the vendor for product development - conversion of concept / artwork to samples

Assisting customers in getting the various samples, quotations etc. from the vendor

Managing / organizing all communications in a structured fashion for the style, product, purchase order etc. to be readily available.

### How BuyerEase caters to the requirements

#### Merchandising

- Manages a comprehensive customer profile, keeping its terms, compliance requirements and processes.
- Manages a comprehensive vendor profile having its capacities, business and terms.

#### Merchandising

- Records a sample request (or sample development request) covering product specifications, labeling and package instructions, testing protocols, development life cycle, milestones and price slabs.

#### Merchandising

- Organizes comments and change requests for each sample and / or its activity so that no information is lost.



Dated: Dec 2013

## Work Flow

Tracking sample development life cycle, managing and recording the development history, critical call-outs, price negotiation, product specs and logs

Ensuring buyer compliances at the vendor level - auditing compliance for vendors' facilities, factories, policies and processes

Helping the customers in negotiation and finalizing the delivery targets and terms of sale.

Tracking the various customer orders from order to delivery via production monitoring.

## How BuyerEase caters to the requirements

### Merchandising and/or Quality

- Provides alerts and exceptions to the team (if configured, to the buyer and vendors) as per the milestones due (or going to be due)

### Quality

- Provides systematic and structured compliance requirements (like social compliance, CTPAT etc.) enabling a checklist as well as for compliance audit generating the compliance report and passed / fail grades as per the customers' requirement.

### Merchandising

- Generates and records full time calendar for the activities / milestones required from receiving the order to the shipment

### Merchandising or Logistics

- Provides alerts and exceptions to the team (if configured, to the buyer and vendors) as per the milestones due (or going to be due).

## Work Flow

Keeping the customer posted about the development, production and shipment activities.

Organizing the approvals, labels, price tags, delivery extensions etc. as and when required for the customer.

Inspecting the quality using methods like AQL for initial, mid and final level inspections.

Act as a consolidator, coordinating in dispatches, assisting traffic and logistics and organizing vessel booking etc.

## How BuyerEase caters to the requirements

### Merchandising

- Manages a comprehensive customer profile, keeping its terms, compliance requirements and processes.
- Manages a comprehensive vendor profile having its capacities, business and terms.

### Quality

- Provides a comprehensive quality inspection based on AQL for each of the defecting piece for critical, major and minor defect.
- Generates quality report with rejection or inspecting the shipment to release.
- Managing the history of earlier inspections for the POs.

### Merchandising or Logistics

- Provides a comprehensive invoicing interface for recording vendors' invoice or generating an invoice on behalf of the vendor.
- Facilitates vessel planning as well as vessel loading, managing AWB / BL and container details.
- A single sail out of the vessel/flight marks of the invoice loaded as sailed out, initiating post shipment activities.



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## Work Flow

Assisting the vendor in getting the payments from the customer

Helping in claim settlements, if any, at any stage between the customer and the vendor.

Raising and realizing Commission Invoicing

## How BuyerEase caters to the requirements

### Merchandising or Logistics

- Records payment collection activities with due dates and receipt of payments.

### Merchandising or Logistics

- Records and manages various claims for sampling, purchase order or shipment - helping customer and vendor to arrive at some settlement for the claims initiated by the buyer.

### Accounts

- Generates Commission Notes to customers as well as vendors – as the case may be – and tracks the payments managing the debtors aging.