BuyerEase

What is BuyerEase?

BuyerEase is a business process monitoring tool to simplify your buying processes and provide end-to-end business solutions. It not only manages your business, but also substantially increases productivity in terms of revenue, expansion and lead time reduction.

For:

- Buying Houses / Agency Liaison Offices / Coordinators
- Buyers / Retail Chain Importers / Distributors
- Intending Agents
- Manufacturing Exporters
- Merchant Exporters / Traders

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Product Library & Catalog

- Showcase all your products systematically.

- Manage a complete library of items/ products with item information and photo library, development tracking, order history, etc.

- Select items quickly to make a public (B2C) or private (B2B) collection.

- Share collections with buyers through a PDF (a photo offer) over email or a web page.

Enquiry Management

- Filter enquiries as " responded" or "pending".

- Integrate an enquiry module on your website .

- Systematically manage all enquiries received from your customers.

- Respond instantly to enquiries from anywhere, at any time.

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T n A

- Configure multiple activity templates to define different production routes.

- Define targets and allocate responsibilities using the Time 'n' Action calender.

- Notify users about targets in advance and define escalation preferences.

Activity	Target Date	Responsibility	Status
PPMeeting	01/02/2015	Alex	Completed
TecPack Received	04/02/2015	Sam	Completed
Design Approval	06/02/2015	Joe	Pending
Procurement	08/02/2015	Sam	Pending
Inspection	12/02/2015	Mac	Pending

Purchase Order (PO) & Tracking

- Manage complete information for customer PO, such as item details (color, and size details, quantities, prices, etc), personnel/teams responsible, packaging, logistical details, etc.

- Maintain a log of canceled orders (including short shipments) with analytical reports.

- Record and work upon PO even when a tentative order is received.

Offer & Sampling

- Create product offers with a single click.

- Create multiple offers with different pricing and product specifications.

- Develop samples incorporating details provided by buyers.

- Maintain an unlimited library of sample records and generate sample requests instantly.

- Engage in product offer analysis for enhanced decision making.

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Scheduler — Get your favorite reports in your mail box on desired schedule and time.

Attention — Share the comments & attachments within the organisation.

DCR — Get the status of Plan Summary and Work.

Costing

- Store all product costing information in one readily accessible place.

- Enjoy effective control over Bill Of Material (BOM) management.

- Define costing parameters such as raw material, price and average of raw material, labour charges, overhead charges, etc.

- Maintain different cost sheets for the development of different items.

MRP

- Keep track of what materials are required, in what quantities, and by what deadlines.

- Improve production activity and increase efficiency.

- Ensure materials are available for production, and finished products for delivery.

- Optimize the material and product levels in-store for reduced fixed costs, variable costs and operational costs.

- Ensure proper planning of materials required to facilitate the production process.

- Stay on top of inventory management to meet increased demand.

- Effectively forecast and plan manufacturing and wholesale distribution enterprises.

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Procurement & FG Inventory

- Access receipts and returns from vendors as well as shop floor.
- Track inter-store movements and dispatches to customers.
- Manage a complete inventory of finished goods / raw material.
- View and analyse stock across different stores in a single window.
- Generate an age analysis to identify slow moving inventory.

Quality Inspection & Compliance Audit

- Plan for inspections, i.e., allocate inspectors depending upon workload, suppliers, product range, location, availability, etc.
- Maintain logs of changes of plan, as well as rejected / aborted inspections, to help analyse vendors' performance / efforts.
- Receive alerts in advance with regard to initial compliance as well as re-audits of vendors' facilities and factories.
- Plan inline, midline, final and fabric inspection.

EDI

- Two-way EDI messages supported for true supply chain functionality.
- EDI features available with specific format to upload multiple data into the system to save time and cost.
- Quick and hassle-free data transfer from one system to another.
- EDI helps in automated synchronization of data from different systems.
- Save your staff's valuable time spent in handling data disputes.

Shipment and Vessel Tracking

- Quickly enter shipment details of the purchase order as an invoice.
- Invoice can be a basic actual shipped quantity and shipped dates (actual ex-factory, goods receiving, document receiving, BL/AWB Date, and Vessel ETD) only.
- The vessel tracking helps in shipment, traffic and logistic for all the invoices as well as in turn the purchase orders (full or part), through a single screen.
- Track the shipment till it reaches its destination.

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Commision, Receipts & Claims

- Buying agents can raise debit notes with buyers and suppliers according to agreed commission rates.

- Purchase orders (and invoices) can be handled in different currencies.

- Claims regarding quality, delay shipments, etc can be logged, and the handling of claims can be allocated to different users.

- Logged claims are reflected in vendor's performance with reference to total shipment revenue, on-time deliveries, etc.

Vendor & Customer Management

- Manage data regarding the roles and responsibilities for all contacts, including buyers, designers, shipping & logistics personnel, testing team, bank details, finance team, department heads, etc.

- Access centralized reporting for quick decision making and resource management.

- Effectively analyse the performance of vendors and buyers.

- Record quotes from vendors and generate tabulated comparative reports.

Key Reports

- Sample Hit Rate
- Order Performance
- Product Performance
- Inspection
- Activity Ageing
- Shipment
- Commission
- Employee Performance
- Vendor Analysis
- Claim Comparison Reports
- Growth Reports
- Business snapshot
- Quotation Analysis
- Behavioural Reports

Challenges

Solutions

Lack of end-to-end system with no inter-deparment coordination; high data escaping attention to critical tasks, and no track to work done history

Establishes the buying process - from sample, style library, purchase order tracking to shipment information, product quality (inspections) as well as process quality (compliance audit).

Alerts & Alarms – works as an assistant having a well defined task to-do with outstanding and overdue jobs, reminders and automatic escalation matrix.

Scattered Information requiring high lead time, efforts, and cost in gathering, compiling, analysing, and negotiating data

Availability of instant information to top management and people concerned enabling quick decision making.

Reduces time cycle of information gathering, processing, and negotiating; resulting in saving in efforts, time, cost, confusion, disputes, and stress.

Non-uniform, inconsistent and disintegrated buying process with duplicate data entry at multiple levels

Proven unified solution based on industry best practices - across offices, locations, buyers, vendors, agents, and associates.

Consistent processes, procedures, and formats across teams, divisions, and business units with data availability - on an online, real-time, up-to-date, instant, across departments and need to know basis.

Virtual team management across different time zones causing delays and communication gaps

Organizes all communication in a structured format making it readily available, improving the work-flow efficiency.

Capable of electronic communications internally (inter-department) as well as externally (vendors and buyers) – minimizing confusion and maximizing efficiency. Fast communication at a lower cost – to access to real-time information - globally and round the clock.

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A few highlights and the factors that help BuyerEase model to emerge and gain wider acceptance are:

- The application costs of development, upgrading, enhancements, servers, 3rd party software tools and maintenance, etc. are spread over a number of clients.

- Modular, customizable, and scalable - Available with preferred components for different budgets.

- Immediate and speedy implementation with little or no software project experience, little or no training, no maintenance hassles.

- Clients can focus on their core business while FSL's highly skilled workforce and expertise keep it up to date, focusing on reliability, scalability, security, integration, and service.

- Friendly GUI – open architecture, flexible, and comprehensive features with a strong security system.

- The model is normally run on web-servers - making it available 24 x 7, anytime, anywhere, and supports staff spread over multiple locations.

- Provide MIS in structured form so as to enable strategy formulation and decision-making. Report exporting, printing and emailing facility.

- Cutting edge and future- proof technologies making a seamless transition to constantly emerging trends and advancements in technologies.

- Risk of software project failure is minimized - the annual revenue model guarantees a certain level of service at a predetermined fixed cost.

Visit us at www.BuyerEase.com
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